

1     **Development of an Approach to Support Construction Stakeholders in the**  
2                             **Implementation of the Last Planner System**

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4     **Abstract**

5     The implementation of the Last Planner System (LPS) has gained prominence in the  
6     construction industry and its influence on the production system seems to be rapid and  
7     significant. However, recent studies reveal that the application of LPS principles on projects is  
8     fragmented. The aim of the current study, therefore, is to develop an approach to support  
9     construction stakeholders in the implementation of the LPS. Thirty semi-structured interviews  
10    and three in-depth case studies were conducted with construction stakeholders. The study  
11    developed a non-prescriptive but all-inclusive approach for supporting construction  
12    stakeholders in the implementation of the LPS on construction projects. This study contributes  
13    to knowledge in engineering management as it provides a new insight into how to apply the  
14    LPS holistically in the management of engineering projects. The study further provides  
15    evidence into the current practice and performance of the LPS in the management of civil  
16    engineering project as demonstrated in the case studies. Finally, the identification of the three  
17    “levels of support” (organisational, project, and external enabler) provides a focal point for

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18 construction practitioners to focus on in the implementation of the LPS in the management of  
19 civil engineering project.

20

21 Keywords: Last Planner System, path clearing approach, lean construction, production  
22 planning and control and implementation

### 23 **Introduction**

24 The Last Planner® System (LPS) was developed in the 1990s following a research in the  
25 industrial construction sector (Daniel *et al.*, 2015; Ballard and Howell, 1994; Ballard and  
26 Howell, 1988). In reality, it creates a platform for stakeholders on the project to plan together  
27 in order to reduce uncertainty and improve the quality of the construction programme (Ballard  
28 and Howell, 2004). Priven and Sacks (2016) assert that the nature of conversations that occur  
29 within the LPS process supports the development of social networks among stakeholders in the  
30 construction process.

31 However, recent studies reveal that the application of LPS principles on projects is fragmented  
32 (Daniel *et al.* , 2017; Dave *et al.* , 2015; Koch *et al.* , 2015). For instance, Daniel *et al.*, (2017);  
33 Dave *et al.*, (2015); Koch, *et al.*, (2015) observed that the more complex and crucial elements  
34 of the LPS are not implemented in current practice in the UK. These complex elements include  
35 lookahead planning, make ready planning, root cause analysis and learning (Daniel *et al.*, 2017;  
36 Alarcon *et al.*, 2011). It is worth noting that the fragmented implementation of LPS is not only  
37 in the UK, a Norwegian study (Kalsaas *et al.* , 2014); a Vietnamese study (Khanh and Kim,  
38 2015) and a Danish study (Lindhard and Wandahl, 2014) have also reported it. For instance, in  
39 Norway, phase planning is the most frequently implemented element (Kalsaas *et al.*, 2014); in  
40 Vietnam, lookahead planning is done superficially (Khanh and Kim, 2015) and in Denmark  
41 lookahead planning not executed (Lindhard and Wandahl, 2014). All these shows there is a

42 need to develop an approach to support construction stakeholders in implementing the LPS  
43 effectively. In view of this, this study seeks to answer this research question: *How can*  
44 *construction stakeholders (client, main contractors, and subcontractors) be supported for*  
45 *rapid and successful implementation of the LPS?*

46 The need for supporting the implementation of new techniques, and practice using frameworks  
47 (Lindhard and Wandahl, 2014, Nesensohn, 2014; Sacks *et al.*, 2010 and roadmaps (Ballard *et*  
48 *al.*, 2017) has been acknowledged in the literature. Previous studies have attempted to propose  
49 an approach for implementing specific lean techniques such as LPS in construction, but they  
50 tend to focus more on the project level (Lindhard and Wandahl, 2014; Hamzeh and Bergstrom  
51 (2010), Dombrowski *et al.*, 2010). For instance, Lindhard and Wandahl (2014) developed a  
52 framework that focused on supporting on-site scheduling; Dombrowski *et al.*'s (2010)  
53 framework focused more on the implementation of LPS components at the project level as it  
54 provides a detailed and compressive description of tasks that have to be done during LPS  
55 implementation as shown in LPS implementation detailed planning. Ballard *et al.* ., (2007)  
56 suggested a general roadmap for lean implementation with a focus on the project level, while  
57 Hamzeh and Bergstrom's (2010) framework provided an operational guideline for LPS  
58 implementation that focused more on the project level. This is despite the fact that it has been  
59 suggested that the implementation of lean techniques should expand beyond project focus and  
60 include other organisational and human factors that could influence the process (Pavez and  
61 Alarcon, 2012). This study fills this gap by developing an approach to direct LPS  
62 implementation known as *Last Planner System Path Clearing Approach* (LPS-PCA) that  
63 incorporates an organisational path clearing level and external enablers alongside the project  
64 path clearing level.

## 65 **Literature Review**

### 66 ***The Last Planner System***

67 The LPS is a lean construction approach. It is a production planning and control method that  
68 ensures collaboration among those doing the work and also enhances plan reliability (Ballard  
69 and Tommelein, 2016; Priven and Sacks, 2016; Gonzalez, *et al.*, 2010). In the LPS, planning  
70 and control is an integrated process as opposed to the prevailing construction planning practice,  
71 where planning and control are viewed separately (Daniel *et al.*, 2017). Ballard and Howell  
72 (2004) assert that the LPS focuses on integrating planning and production control as opposed  
73 to directing and adjusting (cybernetic model) in the traditional project management approach.  
74 The integrated approach used in the LPS supports plan reliability and leads to a reduction in  
75 task variation at the implementation stage of projects (Russell, *et al.*, 2015; Gonzalez, *et al.*,  
76 2010; Alsehaimi *et al.* , 2014). Wambeke *et al.* 's, (2011) study found that the LPS method  
77 reduces variation in planned tasks, improves project performance and supports the achievement  
78 of higher productivity of 35% when compared to a similar project not managed by the LPS  
79 method. This finding is further confirmed in studies such as Fernandez-Solis, *et al.*, (2012),  
80 and Nietro-Morote and Ruz-Vila, (2012). These studies show that the LPS method improves  
81 the reliability of planning and the quality of completed tasks. This shows the capacity of the  
82 LPS in managing the production process effectively on projects.

83 The “Last Planner” refers to the front line supervisors (Ballard and Tommlein, 2016). The LPS  
84 is based on five key elements; (1) the master planning or milestone planning, (2) collaborative  
85 programming/phase planning, (3) the Make-ready planning, (4) Weekly work plan and (5)  
86 Measurement and learning. These processes are described extensively in (Daniel *et al.*, 2017;  
87 Ballard and Tommlein, 2016; Ballard, 2000). Through the application of these elements, the  
88 LPS supports the development of a collaborative working relationship and on time delivery of  
89 construction projects.

90 However, the LPS has been criticised because the programme used in developing the phase  
91 planning is taken from the traditional programme developed with the Gantt chart (Koskela and  
92 Stratton, 2010). Additionally, Kim *et al.*, (2015) argued that too much focus on percent plan  
93 complete (PPC) in LPS implementation could make the subcontractors to modify the data.  
94 Nevertheless, the LPS process empowers the stakeholders doing work to contribute to the phase  
95 planning process so as to develop a reliable plan which makes it unique to the traditional  
96 approach to project management.

97 The LPS is based on twelve key principles and rules (Ballard and Tommelein, 2016; Ballard *et*  
98 *al.*, 2009) and these principles are: (1) Keep all plans, at every level of detail, in public view at  
99 all times; (2) Keep master schedules at the milestone level of detail; (3) Plan in greater detail  
100 as the start date for planned tasks approaches; (4) Produce plans collaboratively with those who  
101 are doing the work being planned; (5) Re-plan as necessary to adjust plans to the realities of  
102 the unfolding future; (6) Reveal and remove constraints on planned tasks as a team; (7) Improve  
103 workflow reliability in order to improve operational performance; (8) Do not start tasks that  
104 you should not or cannot complete, commit to perform only those tasks that are properly  
105 defined, sound, sequenced and sized; (9) Make and secure, reliable promises; (10) Learn from  
106 breakdowns; (11) Underload resources to increase reliability of work release; and (12)  
107 Maintain workable backlog. Observations of these principles support LPS implementation at  
108 the project level.

## 109 **A Review of Factors that Support Last Planner System Implementation**

110  
111 **Table 1: Factor that Supports the Implementation of LPS in Construction Project**

112  
113 Insert Table 1 here  
114

115 In other to understand existing factors that support LPS implementation, a literature review  
116 was conducted. Table 1 presents the factors that support LPS implementation as reported by  
117 different authors. Most of the studies reviewed identified the need for training. Liker in his  
118 book “The Toyota Way” highlighted the need for training in its 9th principle (Liker, 2004).  
119 The principle states that “Grow leaders who thoroughly understand the work, live the  
120 philosophy, and teach it to others”. Training as emphasised here is not just in having mere  
121 technical knowledge of the lean techniques, but rather, a mindset change training, which could  
122 further help in the implementation. This shows that any organisation seeking to deploy lean  
123 technique across its business must be committed to training at all levels. According to  
124 Fernandez-Solis *et al.*, (2012) developing human capital within the organisation will enable the  
125 organisation to implement LPS effectively.

### 126 **Last Planner System Implementation in Construction Projects**

127 The implementation of the LPS has gained prominence in the construction industry. Its  
128 implementation in construction projects has an impact on process improvement (Castillo *et al.*,  
129 2015; Ballard 2000). Fernandez-Solis *et al.*, (2012) asserted that the implementation of the LPS  
130 helps in creating overriding improvement in project programme predictions, productivity,  
131 workflow, reduces project time and site accidents, increases profit, enhances collaboration,  
132 while giving due consideration to employee satisfaction, among others. A comprehensive  
133 review of conference papers published by the International Group for Lean Construction  
134 (IGLC) indicates that the LPS has been implemented in over 16 countries (Daniel *et al.*, 2015).  
135 Also, the Lean Construction Institute (LCI) and the IGLC have documented the implementation  
136 of the LPS on many projects (Fernandez-Solis *et al.*, 2012). In addition to this, Shang and Low,  
137 (2014) identified that the LPS is among the most implemented lean construction technique on  
138 construction projects. However, the implementation of the LPS is still fragmented (Daniel *et*  
139 *al.*, 2017; Dave *et al.*, 2015; Koch *et al.*, 2015).

140 ***Unpacking the Reasons for the non-Implementation of the Last Planner***  
141 ***System: The Organisational Dimension***  
142

143 Researchers in lean construction (LC) have attempted to explain the factors that contribute to  
144 the failure of the LPS implementation in construction projects (Ballard, *et al.*, 2007; Fernandez-  
145 Solis *et al.*, 2012). For instance, Fernandez-Solis *et al.*, (2012) identified 13 factors that  
146 contribute to the failure of LPS implementation from the review of 26 case studies. The topmost  
147 factors identified from the review were organisational inertia or resistance to change ("This is  
148 how I've always done it" attitude), negative attitude towards the new system, lack of  
149 management support, and lack of human capital, among others.

150 Further review of the IGLC publications on the implementation identifies other factors that  
151 contribute to the failure of LPS implementation. Some of the factors identified include;  
152 resistance to change and human attitude (Fernandez-Solis *et al.*, 2012); use of incompatible  
153 procurement strategies and focus on cost (Johansen and Porter, 2003; Conte, 1998); low  
154 integration of the supply chain and subcontractors (Johansen and Porter, 2003), culture and  
155 structural issues within the organisation (Johansen and Porter 2003).

156 A closer look at the identified factors from earlier studies reveals that there are other  
157 organisational related dimensions such as, contract, culture, commercial terms, leadership,  
158 human behaviour and working relationship related factors within the industry that limit the  
159 implementation of the LPS, rather than the structure of the LPS itself. This assertion is further  
160 supported by Dave *et al.*, (2015) where they observed that majority of the factors that contribute  
161 to the failure of LPS implementation in construction projects identified from previous studies  
162 relate to the soft aspect i.e. organisation and people. It could be argued that the lack of these  
163 organisational dimensions is holding back the full implementation of the LPS. For instance,  
164 Johansen and Porter, (2003) found that structural issues were among top factors holding back

165 the full implementation of the LPS in the UK and the use of incompatible procurement  
166 strategies was one of the drawbacks from their implementation of the LPS. Furthermore, Conte,  
167 (1998) found that too much focus on cost, rather than building a relational contractual  
168 relationship contribute to the failure of the production system and Fernandez-Solis *et al*, (2012)  
169 found that organisational inertia, people attitude to the new approach and lack of leadership are  
170 among the factors holding back the full implementation of the system.

171 From the foregoing, it could be argued that the lack of consideration for the organisational  
172 dimension related factors could have contributed to the partial implementation of the LPS.  
173 More importantly, it highlights the need for path clearing at all levels for the successful  
174 implementation of the LPS on construction projects. The research question is: *How can*  
175 *construction stakeholder be supported to implement the LPS successfully in construction*  
176 *projects?* Successful implementation of the LPS requires deep-rooted organisational changes  
177 in thinking, culture and moving away from the old status quo and embracing the new way of  
178 working.

179 Hamzeh, (2009) classified the factors that contribute to the LPS implementation failure into  
180 local factors and general factors. The local factors relate to the project related challenges, while  
181 the general factors relate to the organisation implementing the LPS. This implies that the likely  
182 strategies or approach that would support the successful implementation of the LPS in  
183 construction projects should take due consideration for these classifications among others.  
184 While it is true that earlier studies have highlighted some factors that contribute to the failure  
185 of the LPS, no study has attempted offer a structured approach that incorporates the  
186 organisational level requirements, project-level requirements and external level requirements  
187 in an integrated way with a view of overcoming these barriers for a smooth and successful  
188 implementation of the LPS in construction projects as proposed in this study. This study fills  
189 this gap by developing the “Last Planner System Path Clearing Approach”.



190 **Research Method**

191 A multiplicity of qualitative research methods were used in gathering evidence for the study.  
192 Evidence was gathered from semi-structured interviews and three case study. The qualitative  
193 research approach was used since the study focuses on understanding human behaviour and  
194 phenomena from the participant's point of view which is contrary to the positivistic approach  
195 that tends to explain behaviour from the researcher's perspective (Bryman, 2012). However,  
196 because the study aims to develop a model to support the implementation of the LPS, the  
197 system view as suggested by Arbnor and Bjerke, (1997) was adopted. According to Arbnor  
198 and Bjerke, (1997), the aim of the system approach is not to make a distinction between existing  
199 knowledge and the new knowledge, rather it focuses on integrating new concepts based on the  
200 current finding to the already known knowledge so as to present a better picture and solution  
201 to an existing problem. In view of this, the current study was built on existing literature that  
202 identified factors that support LPS implementation alongside empirical shreds of evidence  
203 gleaned from the semi-structured interviews and the case study conducted to develop the LPS-  
204 PCA.

205 The purpose of the literature review was to identify the underlying principles and practice of  
206 the LPS (Ballard and Tommelien, 2016; Ballard *et al*, 2009; Ballard, 2000); current level of  
207 implementation of the LPS across countries (Daniel *et al*, 2015; Dave *et al* , 2015; Koch *et al.*,  
208 2015; Khanh and Kim, 2015; Kalsaas *et al*, 2014; Lindhard and Wandahl, 2014); to identify  
209 the challenges and to unpack the reasons for the non/partial implementation of the LPS in  
210 construction projects (Ballard, *et al* ., 2007; Hamzeh, 2009; Porwal, *et al* ., 2010; Fernandez-  
211 Solis *et al* ., 2012; Johansen and Porter, 2003); to understand the organisational factors  
212 influencing the implementation of lean techniques and LPS in particular (Liker, 2004; Conte,  
213 1998 ) and to understand the focus of previous approaches developed to support the

214 implementation of lean techniques and LPS (Dombrowski *et al.* 2010; Lindhard and Wandahl  
215 2014; Nesensohn, 2014).

216  
217 The semi-structured interview instrument consists of three sections. The first section contained  
218 questions on the background of the respondents, section 2 centred on LPS practice and section  
219 3 centred on how LPS implementation can be supported. The observed practice is not reported  
220 in this paper. The questions were open-ended to allow the respondents to consider the  
221 phenomenon under investigation, to reduce bias and to improve the richness of the findings.  
222 However, the questions were structured to keep the respondents on track.

223 Thirty in-depth interviews were conducted over a 12 month period. The interviewees  
224 comprised of 18 main contractors, 2 clients, 4 lean construction consultants, and 6  
225 subcontractors. More main contractors and subcontractors were interviewed in the first phase  
226 of the study, this is because they are those involved in the implementation of the LPS. All  
227 respondents interviewed had over 3 years' experience in the use of LPS and were drawn from  
228 building construction, highways and infrastructures and rail sectors. Purposive sampling was  
229 adopted in selecting the respondents. Purposive sampling is a sampling approach that allows  
230 the researcher to select the appropriate population for the study so as to answer the research  
231 question adequately (Bryman, 2012). Purposive sampling was deemed appropriate for this  
232 study as there was no formal database for lean construction practitioners in the UK (Teddie and  
233 Yu, 2007). Furthermore, this ensured that only those with experience in LPS practice  
234 participated in the interview. However, Taylor and Bogdan (1984, p. 79) observed that no  
235 research method "can provide the detailed understanding that comes from directly observing  
236 people and listening to what they have to say at the scene". In view of these, the semi-structured  
237 interview was supplemented with the case study approach that allows the study to observe the

238 physical work environment, interview the people working in the environment and analyse  
239 relevant documents so as to answer the research question.

### 240 ***The Case Study***

241 Yin, (2014) identified reasons for the choice of case study approach such as; (1) when the study  
242 seeks to answer research questions such as "how" or "why" (2) when the goal of the study is  
243 not to have full control over the phenomenon being investigated and (3) when the goal of the  
244 study is to focus on real-life situations in a given context. The case study approach has also  
245 been identified to align with the system approach adopted in the current study (Arbnor and  
246 Bjerke, 1997). In this study, the case study approach was adopted as it allows the study to  
247 understand how construction stakeholders can be supported to implement the LPS by gleaning  
248 evidence from the real-life situation (the project and its physical environment where the LPS  
249 is being implemented) and the individuals inhabiting it (the stakeholders on the project).  
250 Eisenhardt and Graebner, (2007); Amaratunga *et al.*, (2002) observe that the case study  
251 approach allows the researcher to gain a deeper understanding of the research problem or the  
252 phenomenon in relation to the context in which the study is being conducted. However, the  
253 case study approach has been criticised for lack of rigour and defined procedure for carrying  
254 out the investigation. Nevertheless, Yin, (2014) asserts that the issue of lack of rigour can be  
255 overcome when different techniques and methods are used in collecting data known as  
256 triangulation.

257 In view of this, semi-structured interviews were used in the first phase of the study while  
258 multiple case study involving different techniques was used in collecting data in phase two of  
259 the study. These techniques include semi-structured interviews, document analysis, and  
260 unstructured observation. The documents analysed include contract documents, construction  
261 programme, Look-ahead plan, weekly work plan sheet, progress reports, published PPC,  
262 published reasons for non-completion (RNC), and minutes of collaborative programming or

263 phase planning meetings. In doing the observation, one of the authors attended the LPS  
264 meetings held on the three case study projects. Arbnor and Bjerke, (1997) observed that the  
265 system approach enable a study to aggregate evidence using secondary materials, observations  
266 and interviews. The evidence gleaned from the literature review could be termed as secondary  
267 in the context of this investigation. According to Yin, (2014) triangulating data through the use  
268 of multiple techniques and methods supports the development of the converging point for  
269 research findings and, thus strengthens the validity of the study.

270

### 271 *Case Study Design*

272 Multiple case study approach was used in the investigation. A literal replication case study  
273 design that uses content analysis of qualitative interviews, documents analysis including  
274 observation of the physical environment was adopted. According to Yin (2014), literal  
275 replication enables a study to understand how a process works or function across cases. In this  
276 study, the literal replication design, enables the study to identify factors that support the  
277 implementation of the LPS on the case studies observed. However, to use literal replications, a  
278 study must have prior knowledge of the cases to be selected (Yin, 2014). In view of this, a  
279 semi-structured interview was conducted by the author(s) in the first phase of the study to  
280 develop an understanding of the use of the LPS. The case study design also built on the  
281 theoretical literature review that unpacked reasons why the LPS is not fully implemented on  
282 construction projects (Ballard, *et al.*, 2007; Hamzeh, 2009; Fernandez-Solis *et al.*, 2012;  
283 Johansen and Porter, 2003). The literal replications design was used as it allows the study to  
284 glean empirical evidence on how the LPS was supported on the case study projects  
285 investigated. It is worth mentioning that the use of multiple case studies in this investigation is  
286 not for sampling logic, rather it is to identify how the LPS can be supported from the emerging

287 themes from the interviews, document analysis, observation and the existing theory. Yin,  
288 (2014) argued that the application of sampling logic to case study research could defeat its  
289 purpose.

### 290 *The rationale for Case Selection*

291 In selecting the cases, various factors associated with case study design as suggested in Yin  
292 (2014) and Bryman (2012) were adhered to. It is important that cases are selected carefully to  
293 avoid a condition where the evidence obtained is insufficient to answer the research question  
294 (Yin, 2014). In view of this, the authors ensured that the selected 3 cases were from the major  
295 sectors of the UK construction industry. Two of the cases are from the Highways and  
296 infrastructure and one from the building sector. No case was chosen from the rail sector as it  
297 has already been observed from the semi-structured interviews that rail projects, share similar  
298 characteristics (linear construction) with highway and infrastructure projects. The focus of the  
299 study was to develop an approach that could support LPS implementation across the UK  
300 construction industry, thus selecting case studies from the major sectors was considered  
301 appropriate. This was also to ensure that the proposed approach would be able to support the  
302 implementation of the LPS across these sectors. Purposive sampling was used in selecting the  
303 cases. Bryman (2012) stressed that purposive sampling allows the researcher to select a case(s)  
304 in order to answer the research question. The criteria used in selecting the cases are:

- 305 • The project must be managed with the LPS principles
- 306 • The project must be on-going
- 307 • The organisation involved should have implemented the LPS for not less than three  
308 years

309 . This was done to ensure only organisations with requisite experience in the use of the LPS  
310 were investigated. The authors were also given the opportunity to gather the required evidence  
311 through the observation of the physical environment. .

### 312 ***Data Collection***

313 The case studies were conducted concurrently over a period of 12 months; this provided an  
314 opportunity to collect real-world evidence. In this study, for the purpose of confidentiality the  
315 case studies are described as CSP01, CSP02 and CSP03 (where C= case, S= study P=project).  
316 Evidence was gleaned from three major sources for each project. These are; documentary  
317 evidence, observations, and semi-structured interviews. The three approaches were used in  
318 deepening and authenticating the results (Yin, 2014). Data collection started with observations,  
319 document analysis and then semi-structured interview. This enabled further clarification on  
320 findings from observation and document analysis. Also, the first author attended the monthly  
321 Lookahead production planning meeting as an observer.

322 In each case study, senior managers (SM), middle managers (MM), operational managers (OP),  
323 and subcontractors (SC) were interviewed. Four of the SM and three of the MM interviewed  
324 were clients. This was done to ensure the views of the major stakeholders involved in managing  
325 the production process and those responsible for making a strategic decision on the construction  
326 projects were sought in the investigation. The interview instrument case consists of two  
327 sections; the background of the respondents and questions on the nature of support required for  
328 LPS implementation. A total of 28 research participants were interviewed, which include; SM  
329 = 9, MM = 6, OP = 6, and SC = 7. This shows the key stakeholders on the project were  
330 adequately involved in the study. Majority of the respondents claimed to have above 3 years'  
331 experience in the use of LPS in construction projects and have over 10 years' experience in the  
332 construction industry, this means their response can be relied on.

333 ***Data Analysis***

334 The data collected were grouped into a dataset and placed in folders/files; for the semi-  
335 structured interviews and for each of the case study. The interviews were transcribed verbatim  
336 and cross-checked with findings from documents analysis and observation. In doing this, the  
337 data were categorised based on qualitative data analysis techniques after Miles and Huberman  
338 (1994). The themes and code used for the analysis were based on the interviews questions and  
339 themes that emerged from the transcribed interview. The data analysis process was supported  
340 by Computer-Aided Qualitative Data Analysis (CAQDAS) software known as ‘NVivo’. The  
341 software was used due to the large nature of the data. According to Silver and Lewin (2014);  
342 and Bryman, (2012) NVivo software does not only manage large data set, but it also supports  
343 transparency, replicability and validation of qualitative data. The emerging themes and sub-  
344 themes on the nature support required are discussed in the subsequent section.

345

346 ***Description of Case Study projects***

347 Table 2 presents the study projects’ attributes. The table shows that the case studies on which  
348 LPS application was investigated cuts across the major sectors of the UK construction industry.

349 **Table 2: Case study project Attributes**

350 Insert Table 2 here

351 ***Case Study Project One***

352 The case study project one (CSP01) is a highway infrastructure project which is an upgrade to  
353 replace a dual carriageway with a three-lane motorway. It also includes the construction of  
354 associated facilities such as bridges among others. The project comprises of different facets  
355 and many stakeholders, which requires coordination and management. For effective  
356 coordination and management of the project, the project was divided into three sections; the  
357 north, the south, and the central sections. All the sections of the project were managed using

358 the LPS with three different supervisors and one central coordinator. The researcher observed  
359 CSP01 over a period of 10 months, which started at the construction phase. This enabled the  
360 study to gain insight into the nature of support to be put in place for effective implementation  
361 of the LPS. The procurement approach used is design and build (D&B) and the contractor  
362 claimed to have used the LPS to manage the construction process on their previous project.  
363 This means their previous experience in the use of LPS could contribute to the current research.

364

#### 365 *Case Project Two*

366 The case study project two (CSP02) is also a highway infrastructure project. The aim of the  
367 project was to reduce congestion on the network using technology to vary speed limits. The  
368 project was divided into two main sections; Northbound and Southbound sections. The project  
369 was managed with the LPS. A single production planning session was held for both sections at  
370 the project site office. The LPS implementation was internally facilitated by the site agent with  
371 the support of the programme manager and the work package managers. The contractor had  
372 implemented LPS on their previous project. Based on the data collected, CSPO2 was procured  
373 with traditional design-bid-build (DBB). However, the subcontractors on the project were on a  
374 framework agreement. CSP02 was observed by the research team for close to 12 months. This  
375 shows the project had progressed enough to capture useful evidence for the study.

376

#### 377 *Case Study Project Three*

378 The case study project three (CSP03) is a new educational building project. The main  
379 contractor on the project is one of the top UK building construction contractors with over 30  
380 years' experience in the UK building construction industry. In the past, the main contractor had  
381 been involved in various construction process improvements championed by the UK



382 Government, such as the Construction Lean Improvement Programme (CLIP) conducted by  
383 the Building Research Establishment and the Department of Trade and Industry. Also, the main  
384 contractor had been in a framework agreement with all its supply chain for over five years. The  
385 mode of procurement used is design and build (D&B). LPS principles were used in managing  
386 the production processes. The use of LPS on the project was motivated by the main contractor  
387 as it had been used on their previous projects. CSP03 was also observed for 12 months.

### 388 **Performance of Last Planner System on the Case Study Projects**

389 Table 3 shows that the LPS practice implemented across the three case studies include, phase  
390 planning, WWP, measurement of PPC and RNC.

#### 391 **Table 3: Performance of Last Planner System on the Case Study Projects**

392 Insert Table 3 here.

393 The study shows that a daily huddle meeting was held on CSP03 and later on CSP01, but was  
394 not done on CSP02. Although daily huddle meeting was not part of the initial elements of LPS  
395 (Daniel *et al.*, 2015, Ballard *et al.*, 2009 ), its use in monitoring how the production system is  
396 performing on the day of production on site is on the increase (Daniel *et al.*, 2015; Salem *et*  
397 *al.*, 2006). This could be due to its potential in checking the production system on the day of  
398 production and to also re-plan in case of any deviation. For instance, it was not done on CSP01  
399 initially, but it was later introduced.

400 Constraint analysis was observed on all the three case study projects, however only CSP03  
401 developed a partial strategy to remove the identified constraints. On CSP03, constraints and  
402 action log were collaboratively developed by the team with actions assigned. However, the  
403 action log was only circulated via email to the distribution list at the end of the look-ahead  
404 planning meeting. It was also not published visually in the LPS meetings as expected.  
405 Publishing it visually not only improves process transparency but also keeps all the  
406 stakeholders on the project conscious of the actions required of them. On CSP01, constraints

407 were only partially logged with no personnel given the clear action to address the identified  
408 constraints. Also, on CSP02, constraints were logged but not all the responsible persons for  
409 actions were usually available at the look-ahead planning session, especially the designers.  
410 Hence, another separate meeting had to be arranged with the team.

411 This show there is a lack of discipline in the constraint removal process on the case study  
412 projects. Previous studies have also shown that there is lack of rigour in the implementation of  
413 more complex elements of the LPS such as the make-ready process (Daniel *et al.*, 2015; Dave  
414 *et al.*, 2015; Lindhard and Wandahl, 2014; Ballard *et al.*, 2009; Alarcon *et al.*, 2011).  
415 Furthermore, Table 3 reveals that CSP01 has the least PPC average of 72.29 %. Though this  
416 may seem good, however, going by the meaning and goal of PPC in showing workflow  
417 reliability (Ballard, 2000), this may not be true on CSP01. This is because it was observed from  
418 the interview that sometimes there were cases of over and underestimation in the amount of  
419 work to be done by those doing the work. For example, a PPC of 0% and 100% were observed  
420 in some weeks on CSP01 which further attests to this fact. In some cases, PPC could be 100%  
421 with work still behind schedule when tasks are not properly made ready (Hamzeh, *et al.*, 2012).  
422 According to Kim *et al.*, (2015), too much focus on PPC could make the subcontractors to  
423 modify the data. This implies attention should be on achieving smooth workflow as good  
424 workflow would definitely improve the PPC.

425 Also, the reasons for non-completion RNC of tasks were recorded on all the three case studies.  
426 The main causes of RNC on CSP01 were previous work not done and underestimation, while  
427 on CSP02 it was the design changes and change of priority. On CSP01, the lack of rigour in  
428 the make-ready or constraint removal process could have contributed to the frequent  
429 occurrence of previous work not been completed on the project and also the lack of honesty in  
430 making promises. Dishonesty and insincerity in promising were seen as a barrier to LPS  
431 implementation on the three case study projects.

432 The study reveals that among the many LPS metrics, only PPC was measured on the projects.  
433 Metrics such as Task Made Ready (TMR), Task Anticipated (TA), and frequency of plan  
434 failure were not measured on any of the projects (Ballard, 2015; Ballard *et al.*, 2009). This  
435 could be due to the ignorance of the existence of such metrics and the level of maturity of the  
436 use of LPS. According to Hamzeh *et al.*, (2015); Ballard *et al.*, (2009), the above mentioned  
437 LPS metrics are less practised even on projects that claim to use LPS, this implies the situation  
438 is not peculiar to the UK construction industry alone.

439 The study reveals that some form of learning occurs on all the projects, however, the amount  
440 of rigour required to actively translate the learning to practice is inadequate. For instance, on  
441 CSP01, though RNC was recorded, one of the respondents stated that not much was done with  
442 it. Also, developing workable backlog was not done on any of the case study projects.

## 443 **Results and Discussion**

444 The aim of the current study is to develop an approach to support the client, main contractors,  
445 and subcontractors for the successful implementation of the LPS on a construction project. The  
446 emerging themes and sub-themes from the semi-structured interviews and the three case studies  
447 are presented and discussed.

### 448 **Emerging themes and sub-themes from the semi-structured Interviews and the** 449 **Case Studies.**

450 From the analysis of the initial semi-structured interviews and semi-structured interviews on  
451 the three case studies, three core themes and other sub-themes emerged on the nature of support  
452 required for effective implementation of the LPS. These themes are:

- 453 1. Support required at the organisational level
- 454 2. Support required at the project level
- 455 3. External enablers

## 456 **Support Required at the Organisation Level**

457 The emerging sub-themes on the nature of support required for LPS implementation at the  
458 organisational level identified from the semi-structured interviews and case study are presented  
459 and discussed below.

### 460 ***The inclusion of LPS Practice in Contract Clause***

461 The inclusion of LPS in the contract was mentioned in all the case studies and in the semi-  
462 structured interviews. For instance, one of the clients that participated in the semi-structured  
463 interview (EI) stated that:

464 *We include LPS practice in the contract with our supply chain; they know they will be*  
465 *doing it. This means we have paid for it. [Client, Semi-structured interview].*

466 Another respondent observed that because the LPS was part of the contract, it motivated  
467 everyone on the project to get committed to the process [CSP03, Senior Planner]. Also, a  
468 subcontractor on CSP03 stated that: *"It is part of the main contractor's policy, so if we do not*  
469 *want to do it, we can't go away with it. "By signing into it in the contract supports my*  
470 *commitment to it and it benefits us as subcontractors"* [Subcontractor's, Senior Site  
471 **Manager**].

472 This view was further reiterated from other research participants on CSP01 and CSP02. *"There*  
473 *should be a point where it has to be mandated and written into the contract and benefits should*  
474 *be shared"* [CSP01, Excellence Manager]“. Respondents on CSP02 suggested that the  
475 process should be formally included in the contract by the organisation [CSP02, Site  
476 **Engineer; CSP02, Site Agent**]. Doing this is essential as it makes it a formal process on the  
477 project, thus encouraging more commitment to the process. Also, it would ensure that all the  
478 required stakeholders get engaged in the process as expected.

479

480 Furthermore, construction is filled with many formal processes (Kadefors, 2004), which  
481 sometimes may not even support the goal of the project. However, the goal of LPS is to

482 engender collaboration among the project team, while also focusing the team to achieve the  
483 common goal of the project (Ballard and Howell, 2004). According to Kadefors (2004),  
484 formalisation of the construction process should not be in relation to cost alone, but should  
485 include other practices that would support the actualisation of the project objectives. The LPS  
486 should be considered to be among such formal practices or processes too.

#### 487 ***Involvement of the Commercial Arm of the Business in LPS Meetings***

488 The inclusion of the commercial arm of the business in the LPS implementation loop by the  
489 organisation was considered to support the implementation of the LPS. Some of the  
490 interviewees on CSP03 believed that the inclusion of the commercial team such as the quantity  
491 surveyor, commercial managers, cost controllers, and cost engineers among others in the LPS  
492 process would further support the system. One of the respondents stated that on CSP03:

493 *“I think the built environment team and the planning team are involved in this process,*  
494 *the commercial side of the business tends not to be in the loop in term of delays or*  
495 *acceleration in the programme. The commercial side of the business should be kept in*  
496 *the loop”* [Subcontractor’s, Contract Manager].

497 The place of involving the commercial team in the process cannot be overemphasised, since  
498 every change in the programme from the LPS meetings as a result of reliable promising has its  
499 own commercial implication to the project. Hence, their involvement in the production  
500 planning meeting as and when required could reduce the time required in making decisions that  
501 relate to commercial matters (cost, contractual implication etc.) during the make-ready and  
502 look-ahead planning sessions. However, this must be done with caution, as it has been observed  
503 that when the production shifts too much attention to cost, the production system could fail  
504 (Conte, 1998).

505 ***Provision of Training***

506 Some of the respondents suggested that the organisation must be committed to the training of  
507 its employees on the new approach. The respondents on CSP01 stated that:

508 *“There is need to educate others on the project on LPS and invite other site*  
509 *representatives to be involved in the process” [CSP01, Section Engineer].* Also, the  
510 main contractor stated that: *“for an organisation that is venturing into it, there is need*  
511 *to provide training and demonstration of tangible benefits from previous*  
512 *implementation” [Main contractor, semi-structured interview]*

513 On the CSP02 majority of the respondents, including the subcontractors identified the need for  
514 the provision of training by clients and main contractors. For instance, some of the respondents  
515 stated that: *“There is a need for guidance on LPS right from conception by the management,*  
516 *we do receive some training on LPS” [CSP02, Project Manager].* The need for the provision  
517 of training was also identified by the programme manager *“Training is very essential, without*  
518 *it the facilitation would not work” [CSP02, Senior Manager, representing the client].*

519 This shows that at the organisational level, a procedure should be put in place to support  
520 training and facilitate the practice of LPS across different business units. The nature of training  
521 to be provided should be tailored for each stakeholder on the project. For example, the initial  
522 training for the smaller subcontractor should be to explain the benefits of the process to them  
523 in order to get their buy-in before full implementation. Previous studies have shown that  
524 training, management support, and early involvement of stakeholders are essential for LPS  
525 implementation in construction projects (Hamzeh and Bergstrom 2010 and Ballard *et al.*,  
526 2007).

527 **Support required for LPS Successful Implementation at the Project Level**

528 The emerging sub themes on the nature of support required for LPS implementation at the  
529 project level identified from the semi-structured interviews and case study are presented and  
530 discussed below.

531 ***Last Planner System Facilitator and Champions***

532 At the project level, the need for a facilitator and the appointment of champions to drive the  
533 process was identified in the three case studies. On CSP02, some of the respondents  
534 interviewed stated that:

535 *“A facilitator is needed to promote the benefits of LPS, an external facilitator within*  
536 *the 1-4 weeks and internal facilitation to continue the process. Also, appoint lean*  
537 *managers, both at the project and organisational levels to promote the practice across*  
538 *the business” [CSP02, Programme Manager]. “The LPS session should be facilitated*  
539 *by someone who has knowledge of the work involved to present a bigger picture”*  
540 *[CSP02, Site Agent]. “Have a champion to promote it” [CSP02, Section Engineer].*

541 This was also echoed by research participants on CSP01, one of the middle managers stated  
542 that: *“A facilitator is needed to coordinate the process for the initial start, this is an early stage*  
543 *support” [CSP01, Section Engineer]. A client in the semi-structured interview stated that: “A*  
544 *facilitator is required within the organisation and on the project to drive the entire process*  
545 *across the business” [Client, semi-structured interview]. This is because the process cannot*  
546 *really progress if it is not duly facilitated. However, some of the respondents were of the view*  
547 *that facilitators should be limited to the early stage only [CSP01, Programme manager]*

548 The above statements from respondents show the need for facilitators and champions for  
549 driving the process. The statement further suggests that the facilitator should have some level  
550 of understanding on the nature of work executed. This is crucial as the process would not  
551 progress if there are no capable and experienced personnel to manage the process. Previous

552 studies have also identified the importance of facilitators in the implementation of the LPS  
553 (Alarcon *et al.*, 2011). On all the case study projects investigated, the process was internally  
554 facilitated. However, on CSP01, it was argued that after the initial facilitation, the process  
555 should be left with the team. As good as this may seem, it could lead to the abandonment of  
556 the entire process as each member of the team has a specific role to perform on the project.  
557 Leaving the process to the team to do it, means no one would be held accountable. However,  
558 on all the three projects, LPS facilitation was the primary responsibility of the facilitators which  
559 yielded better results.

### 560 ***Honesty, Transparency and Reliable Promising***

561 The need for discipline, transparency, and truthfulness, especially in conversation and making  
562 promises by the stakeholders in production planning sessions were considered essential at the  
563 project level on all the three case studies. Some of the respondents interviewed on CSP03 stated  
564 that honesty in making promises and giving out of information, especially at the production  
565 planning meetings is essential. Some of the respondents stated that: “*Some subcontractors*  
566 *agree dates knowing they cannot achieve it!!!*” [Subcontractor’s, Senior Site Manager].  
567 “*The process is fine, one of the barriers is people committing to things they cannot do and also*  
568 *unrealistic expectation from the main contractor*” [Subcontractor’s, Contract Manager].

569 The statements above further highlights why the stakeholders at the project level should not be  
570 pressurised into making promises or commitments, as such promises could turn out to be  
571 unrealistic sometimes. In making promises in the LPS approach of managing construction  
572 projects, workers are not pressured into making promises, rather, they are empowered to make  
573 promises of what they can do. This approach supports reliable promising. This underscores the  
574 importance of realistic expectations and promises. Macomber and Howell, (2003) identified  
575 five elements in making a reliable promise among project stakeholders. These are: (1)  
576 understanding the condition of satisfaction (2) competency to perform the task (3) capacity to



577 perform the task (4) sincerity and (5) commitment to clean the mess, if failing. This clearly  
578 suggests that in making promises during production planning sessions, the team must be  
579 transparent and sincere that the capacity required to deliver the task is available before making  
580 the promise. It is through reliable promising in the LPS that trust and confidence  
581 increases/develops among the project stakeholders (Issato *et al.*,2015).

### 582 ***Involvement of all the Required Stakeholders***

583 The respondents believed that full engagement of all “required stakeholder” (those that have  
584 the required capability to make decisions during production planning meetings), is essential for  
585 its success at the project level. Some of the respondents stated that:

586 *“The collaborative programming sessions should involve the client, the designers, main*  
587 *contractors, and subcontractors” [CSP02, Manager]. “Based on my experience from*  
588 *previous of LPS implementation on our past projects, having the right people in the*  
589 *room is essentials” [Client, semi-structured interviews]*

590 Again, this call by the respondents shows that not all the required stakeholders are engaged in  
591 the collaborative programming sessions. For instance, it was observed on CSP02 that the  
592 designers were not usually involved in the session due to the nature of the procurement used.  
593 The implication of this *non*-all-inclusive engagement of the stakeholders in the process is that  
594 the make-ready and constraint removal process would be incomplete. This increases the level  
595 of uncertainty in the activity scheduled.

### 596 ***Pre-planning by the Team before Production planning session.***

597 The respondents interviewed on CSP02 observed that pre-planning by the subcontractors and  
598 work packages managers before the Last Planner session is essential for success at the project  
599 level. Some of the respondents stated that:

600 *"The subcontractors must come with a realistic programme, not just the duration on the*  
601 *contract programme"* [CSP02MM02, Site Agent]. *"Prepare a plan before the collaborative*  
602 *planning session (base programme)"* [CSP02SM02, Production Planning Manager].

603 The need for pre-planning before the collaborative production planning sessions cannot be  
604 overemphasised, as it keeps the team in the right state to make a meaningful contribution during  
605 the session. On CSP03, the need for the team to make a realistic plan before coming to the  
606 session was also echoed. One of the subcontractors stated that: *"The way the process is*  
607 *facilitated supports our buy-in and it is great to see that some subcontractor use to do some*  
608 *homework before coming to the Last Planner meeting but some are not willing which prolongs*  
609 *the conversation.* [Subcontractor's, Contract Manager].

## 610 **External Support Required for LPS Implementation**

611 The emerging sub-themes on the external support required for the implementation of the LPS  
612 as identified from the semi-structured interviews and case study are presented and discussed  
613 below.

### 614 ***Process Standardisation***

615 On CSP02, the respondents observed that a common or standard approach to LPS  
616 implementation would support its rapid implementation. Some of the respondents interviewed  
617 are of the opinion that the approach seems to vary from one project to another. One of the  
618 subcontractors stated that: *"People tend to view or practice the Last Planner differently, there*  
619 *is a need to have one format or approach. There should be one approach across projects"*  
620 [CSP02SC01, Subcontractor's Project Manager].

621 Again, this shows that there are variations in the current implementation of LPS principles on  
622 the projects investigated in the UK. Previous studies in the UK and elsewhere have also

623 reported the partial implementation of the LPS in construction project (Daniel *et al.*, 2017;  
624 Dave *et al.*, 2015; Koch *et al.*, 2015; Khanh and Kim, 2015; Lindhard and Wandahl, 2015).

625 These shows that external support is needed as it will be too simplistic to conclude that the LPS  
626 does not need improvement. Studies have shown that the LPS is dynamic and it is now being  
627 incorporated with BIM, Location-based management, and Takt planning among others (Daniel  
628 *et al.*, 2015; Seppanen *et al.*, 2010; Sacks *et a .*, 2009). Also, it is interesting to note that the  
629 LPS has been benchmarked by Glenn Ballard with input from current practitioners, research  
630 institutes, consultants, and the academia to improve the initial framework on which it was  
631 developed (Ballard and Tommelein, 2016).

### 632 ***The partnership between the Industry and the Academia***

633 A partnership between the construction industry and academic institutions on research, with a  
634 focus on LPS, was suggested as an external support required. One of the managers on CSP01  
635 suggested that:

636 *“There is a need for more alliance between the academia and the industry. More*  
637 *articulation and pro-activeness in communicating improvement and findings to the*  
638 *industry. More emphasis should be placed on the correlation between the industry and*  
639 *the institution” [CSP01, Excellence Manager]. A client also stated that: “Our*  
640 *partnership with Universities is helping us to support our supply chain in the*  
641 *implementation of the LPS on our projects” [Client, semi-structured interviews]*

642 This partnership is important, as academic institutions would be able to communicate recent  
643 developments on its application and principles to the industry practitioners. For example, in  
644 Brazil, it was reported that the active engagement between construction companies and  
645 academic institutions in the LPS principle implementation on projects has yielded positive  
646 results and similarly in Chile (Alarcón *et al .*, 2011; Formoso *et al .*, 2002). In the UK,

647 institutions such as Nottingham Trent University, University of Cardiff, University of Salford,  
648 Lean Construction Institute, UK and Costain Plc among others are into such research  
649 partnership with Highways England.

650 Some of the respondents believed that higher education institutions which provide training in  
651 construction project management, and civil engineering among others, have a role to play in  
652 passing on the knowledge to their students. This could support the implementation of the  
653 process. One of the respondents argued that:

654 *“There is a need to adopt some of this concept such as the Last Planner in their training*  
655 *and teaching. The curriculum should be updated with what is happening in the industry,*  
656 *LPS should be included in the construction project management programme”*  
657 **[CSP02SM02, Production Planning Manager].**

658 This shows that construction management and civil engineering training should not only focus  
659 on the hard or technical skills alone, but other soft management skills such as those encouraged  
660 in lean principles should also be taught.

### 661 **Results from Documents Analysis and Physical Observations on the Case Studies**

662 To understand how LPS implementation can be supported, the first author participated in  
663 various LPS meetings held on the case studies project investigated and observes the physical  
664 environment. The observation was unstructured; this was to allow the study to capture a wide  
665 range of relevant evidence as they emerge. Relevant documents were also analysed. The  
666 emerging themes are discussed as follow:

#### 667 ***Provision of Production Planning Control on the Site***

668 On all the three projects observed (CSP01, CSP02 and CSP03) the first author observed that  
669 there were designated permanent rooms for LPS meetings. The respondents were of the view  
670 that a designated room for LPS meetings should be provided on site. One of the subcontractors

671 stated that: “Allow for a suitable rooms/facility on site for LPS meetings and session” [CSP01,  
672 **Project Manager**]. This is essential as such room/facility could further provide information  
673 visually to other members of the team who were unable to participate in meetings in real time.  
674 Also, visiting the room would give everyone an idea of project activities on site. However,  
675 setting the room outside the project site could reduce such benefits and could contribute to non-  
676 value adding activities. This is because it would require site workers travelling to the head  
677 office to view the board. But the siting of the production planning and control centre on site  
678 would create a feeling of belonging to the site team.

### 679 ***Proactive Involvement of Construction Manager***

680 The result of the physical observation reveals that on CSP01 north section, CSP01 central  
681 section, CSP02 and CSP03, the construction managers were actively involved in the LPS  
682 meetings. However, this was not the case on CSP01 south section. Also, the participation of  
683 the subcontractors in LPS meeting in CSP01 south section was poor compared to the north and  
684 central section on CSP01. This could be due to none active involvement of the construction  
685 manager. The involvement of the construction or project manager at the project level would  
686 help the project team to see the process as the company process of delivering its business.  
687 Practically, this entails attending and contributing in production planning meetings by the  
688 project manager. According to Hamzeh and Bergstrom, (2010), when a process on a project is  
689 viewed as external or ad hoc, there would be less commitment from the team.

### 690 ***Use of Collaborative Form of Procurement***

691 The result of document analysis and physical observation in the three case studies indicates a  
692 form of collaborative procurement was used. The collaborative form of procurement include;  
693 early contractor involvement (ECI); framework agreement, Design and Build and joint venture.  
694 Evidence from the investigation shows that on CSP02, design bid build (DBB) was used in  
695 procuring the project. However, because the supply chain had been in a framework agreement,

696 the collaborative relationship had developed which enhanced and supported the  
697 implementation of the LPS on the project. The contractual behaviour that occurs there could  
698 be better explained with relational contracting theory. Macneil, (1980) observed that as parties  
699 to the contract have more and frequent conversation on the project, the relationship begins to  
700 develop. Furthermore, the assurance of the possibility of securing a future job, for example, in  
701 a framework agreement, could motivate the team to get committed to each other on the project.  
702 According to Harper, (2014) when there is shared expectation between teams on a project, it  
703 would influence their behaviour on the project. This means the use of a collaborative form of  
704 procurement at the organisational level would support LPS implementation in a construction  
705 project.

#### 706 ***Development of the Last Planner System Path Clearing Approach***

707 The approach to support LPS implementation in construction projects was developed based the  
708 literature review on the LPS presented in the literature review section, the evidence gathered  
709 from the 30 semi-structured interviews, and the three case studies conducted as presented and  
710 discussed in the result and discussion section. The developed approach is known as *the Last*  
711 *Planner System Path Clearing Approach* (LPS-PCA). It is called LPS-PCA because it clearly  
712 shows what needs to be in place for a rapid and successful implementation of the LPS on  
713 construction projects.

#### 714 ***The rationale for the Last Planner System-Path Clearing Approach***

715 As earlier mentioned in the literature review, the need for supporting the implementation of  
716 new techniques has been acknowledged in the literature (Nesensohn, 2014; Sacks *et al.*, 2010,  
717 Ballard *et a .*, 2007). However, studies that have attempted to propose an approach for  
718 implementing specific lean techniques such as LPS in construction tend to focus more on the  
719 project level (Lindhard and Wandahl, 2014; Hamzeh and Bergstrom 2010; Dombrowski *et al.*,  
720 2010). The absence of a holistic approach to supports construction stakeholders in the

721 implementation of the LPS informed the development of the LPS-PCA. The objectives of the  
722 proposed Last Planner System Path Clearing Approach (LPS-PCA) are as follows:

- 723 • To highlight the foundational factors or path levels that need to be in place for  
724 the rapid and successful implementation of the LPS in construction.
- 725 • To offer a structured and holistic view on LPS implementation in construction.
- 726 • To offer an insight on how to sustain the implementation of the LPS in  
727 construction using a systemic view.

### 728 ***Theoretical Overview of the Proposed Approach***

729 The proposed approach is built on various theories that have been used to explain the working  
730 of LPS in construction. Some of these include: Transformation, Flow, and Value theory  
731 (Koskela, 2000); management-as-planning (Johnston and Brennan, 1996) and Hayek's, (1945)  
732 comment about the way knowledge needed for planning is dispersed among individuals. The  
733 proposed approach is also explained by a relational contracting theory perspective (Macneil,  
734 1980).

735 Koskela developed the *Transformation Flow and Value* (TFV) theory mostly referred to as  
736 TFV theory (Koskela, 1992; Koskela, 2000). It has been observed that the current approach  
737 used in managing construction project tends to support only the *transformation view*. The  
738 transformation view focuses on the conversion of input into output with less regard to what  
739 happens in the project environment (Koskela and Howell, 2008). However, such view is false  
740 and counterproductive due to the uncertainty and variability inherent in the construction  
741 environment. In view of this, Koskela, (2000) proposed that the Flow and Value concept should  
742 be added to the Transformation concept on which the current theory of project management is  
743 conceptualised. The understanding and usefulness of the flow concept have been demonstrated  
744 in lean construction and in the LPS (Liu and Ballard, 2011; Sacks, 2016, Koskela and Howell,  
745 2008). The LPS uses the flow concept to identify and ensure task preconditions are satisfied

746 before sending them to the work phase. The flow concept is applicable in the proposed LPS-  
747 PCA at the project level which relates to the alignment of the current practice within the  
748 organisation to LPS standard practice that supports workflow at the project level. The practice  
749 that supports smooth workflow at the project level is the Make-ready planning where the  
750 project team collaboratively identifies constraints and develop strategies to remove them within  
751 the six weeks lookahead window before the actual commencement of the task (González *et al*,  
752 2010). This practice supports workflow at the project level in the proposed LPS-PCA.

753 Furthermore, the management-as-organising (MAO) view as presented in Johnston and  
754 Brennan, (1996) supports LPS implementation. In this approach, it is believed that each sub-  
755 unit in the system has the capacity to plan, sense and act, thus, the planning decision should  
756 not be left with “the managerial part” alone. This theory further justifies the inclusion of all the  
757 required stakeholders in the LPS meeting as an essential requirement for LPS implementation  
758 at the project level in the proposed LPS-PCA. In reality, the engagement of the required  
759 stakeholders supports the development of the reliable plan (Javanmardi *et al*, 2017). For  
760 instance, Javanmardi *et al*, (2017) found that synergy between subcontractors reduces  
761 variability and improves plan reliability. A related theory that supports this view is that  
762 proposed by Hayek, (1945) in economics where it was argued that the knowledge needed for  
763 making a decision is dispersed among people. This goes to show that the decision on planned  
764 construction activities should not be left to the chief planner alone, but should also include  
765 those doing the work as advocated in the LPS (Kalsaas, 2012) and proposed in the LPS-PCA.  
766 These two theories align with the theme that emerged from the current study on the need to  
767 involve all required stakeholders in the LPS meetings at the project level.

768



769 The relational contracting theory proposed by Macneil, (1980) posits that as parties to the  
770 contract have more and frequent conversation on the project, the relationship begins to develop.  
771 This view aligns with the result of the document analysis and the physical observation where  
772 it was observed that most of the contractors are into one form of collaborative relationship such  
773 as framework agreement. This means the use of a collaborative form of contract that allows the  
774 project organisation to develop a long-term relationship supports LPS implementation. This  
775 emanates from the better understanding the project organisations would have developed about  
776 each other over time.

777

### 778 **Description of the Composition of the LPS-PCA**

779 The LPS-PCA comprises three main components (known as path clearing levels) as shown in  
780 Figure 1. These include:

- 781 1. Organisational level
- 782 2. Project level
- 783 3. External enablers level
- 784 4.

785 [Figure 1: Last Planner System Path Clearing Approach](#)

786 Insert Figure 1 here

### 787 **Organisational Level Path Clearing**

788 Organisations play a central role in the implementation of lean principles and techniques. At  
789 the organisational level, it is essential to create an enabling environment that supports a long-  
790 term relationship that is built on collaborative practice and process. The theory that aligns with  
791 this is the relational contracting theory proposed by Macneil, (1980). The theory argued that  
792 collaborative relationship develops between different organisation and parties when they work  
793 together over a long period of time. Harper, (2014) argued that when there is shared expectation  
794 between parties in a contract, it would influence their action and commitment. This explains

795 why -the inclusion of LPS in the contract, use of a collaborative form of contract, relational  
796 contracting and collaborative working culture supports LPS implementation at the OL.

797

798 The conditions required at the organisational level (OL) for rapid and successful  
799 implementation of LPS as shown in Figure 1 are categorised into (1) *organisational process*  
800 *input factors* and (2) *organisational contextual input factors*. The process input factors are  
801 discussed below.

### 802 ***Organisational Level Process Input Factors***

803 This refers to the processes that need to be created and practised at the organisation level in the  
804 implementation of LPS. As it is called, it defines the processes that need to be in place at the  
805 organisational level (OL) for the LPS implementation. These include;

- 806 • identifying the imperative for LPS implementation/ leadership
- 807 • identifying and understanding the drivers for LPS implementation
- 808 • strategic capability commitment to support LPS implementation
- 809 • creating awareness on the strategic capability across the business

#### 810 *a. The Imperative for LPS Implementation and Leadership*

811 An organisation must identify the imperatives for the implementation of the LPS in its business.  
812 The imperative here is beyond having a goal of fulfilling an expectation from the client. For  
813 instance, in the UK, the demand from some public sector clients seems to be among the top  
814 imperative factors driving some supply chain companies in the implementation of the LPS.  
815 Such an imperative factor or driver cannot sustain the implementation of the LPS and indeed  
816 is a weak imperative factor.

817 Ideally, the imperative for LPS implementation should be based on the desire to become an  
818 active agent to support collaborative behaviour among employees. This implies that both the

819 client and supply chain have a role in championing the LPS implementation. Also, it shows  
820 that the LPS implementation should not be championed by client companies alone, as perceived  
821 by some supply chain companies. In addition to this, a high-level leadership support is required  
822 to drive the process. Previous studies have shown that top management support and leadership  
823 are essential in the successful implementation of lean techniques such as the LPS (Hamzeh and  
824 Bergstrom 2010).

825 *b. Identify and Understand the Drivers and Benefits for LPS Implementation*

826 The specific drivers for the implementation of LPS should be identified. This is important as  
827 the drivers for LPS implementation in a client organisation could vary from that of a contracting  
828 organisation and even from one client or contracting organisation to another. This implies each  
829 organisation must identify its own drivers. The early identification of these drivers is an  
830 essential process input which should be in place, as it has the capacity to put pressure on  
831 organisations (client and supply chain companies) to create the needed change that could  
832 support the implementation. According to Ogunbiyi, *et al.*, (2014) identifying the drivers for  
833 lean implementation could support the change in the organisation.

834 *c. Strategic Capability Commitment to Support LPS Implementation*

835 After identifying the imperatives and drivers for LPS implementation, it is important to develop  
836 a clear strategy and capability to support the implementation. Without a clear strategy, the LPS  
837 implementation cannot be sustained in the organisation. Both construction clients and supply  
838 chain companies must create their own strategy. This should focus on deliberate commitment  
839 to developing the required capability at the OL that would support the implementation.  
840 Findings from this study reveal that cultural issues were among the most reported barriers to  
841 the implementation of the LPS. This could be minimised through the development of the right  
842 strategy and creating policies that could influence the organisational culture in the  
843 implementation process. This implies that the strategy should not be selected in isolation.

844 Karim and Arif, (2013) observed that selection of the wrong strategy in the implementation of  
845 lean principles could lead to the disruption of the process it intends to improve. The strategy  
846 could include the provision of training for staff and the supply chains, supply chain assessment,  
847 changes to the contract, and the creation of a lean business department, among others.

848 *d. Create Awareness on the Strategic Capability Commitment for LPS*

849 The identified strategic commitment capability for LPS implementation and the process created  
850 to formalise them at the OL must be communicated through training at all levels. This could  
851 entail the use of company intranet to communicate such an approach and information. The  
852 information guiding such an approach should be located in areas where it would be prominent  
853 and accessible. Also, workshops and training on the strategic capability and commitment  
854 required should be organised at all levels. Specific avenues and approaches that could be used  
855 to create awareness on this include:

- 856 • company intranet, newsletters, updates from formal project meetings
- 857 • workshops, training, and
- 858 • monthly project briefing among others

859 This would enable all the departments within the business to understand what the organisation  
860 is doing, which would influence their own individual commitment to the strategic capability  
861 identified at the OL. The importance of creating awareness on company strategy at all levels  
862 has been emphasised in the literature (Elving, 2005).

863 *Contextual Inputs Factors (Behaviours arising from the contract)*

864 As shown in Figure 1, contextual input factors are the appropriate behaviours that should be in  
865 place at the OL to support the strategic capability commitments for LPS implementation. It  
866 focuses on the behaviours arising from the contract and its application in the process. The  
867 importance of having the right behaviour in the implementation of lean techniques cannot be  
868 overstressed as previous studies have shown that cultural and structural issues are among the

869 factors that contribute to the failure of implementation of lean techniques. Johansen and Porter  
870 (2003), found that cultural and structural issues are the factors impeding the implementation of  
871 the LPS in the UK. Having the right behaviour in place helps in formalising the strategic  
872 capability identified. Thus, it should form the key components of the strategic capability  
873 commitment process. The behaviours arising from the contract include:

- 874 • the inclusion of LPS in the contract
- 875 • use of a collaborative form of contract
- 876 • use of relational contracting
- 877 • collaborative working culture and
- 878 • keeping the business arm of the organisation in the LPS loop

879 *a. The inclusion of LPS in the Contract*

880 Findings from this research reveal that LPS practice was formally included in the contract  
881 agreement between the main contractor, client, and subcontractors on most of the projects  
882 investigated. The essence of its inclusion in the contract was to encourage all the required  
883 stakeholders to get involved and benefit from the process. This is necessary because of the  
884 numerous formal processes that dominate the construction industry. It has been suggested that  
885 the formal process should not be in relation to cost alone, rather it should include other soft  
886 practices that contribute to the project success (Kadefors, 2004). Undeniably, the LPS process  
887 is not an exception to this, and thus should be formalised.

888 *b. Use of Collaborative Form of Contract*

889 The use of a collaborative form of contract is an essential element in the contractual behaviour  
890 that needs to be in place at the OL for LPS implementation. Empirical evidence from this study  
891 reveals that on most of the projects investigated, a collaborative form of contract was used.  
892 This includes; framework agreement, ECI, D&B and joint venture. The study reveals that even

893 when design bid build (DBB) is used on a project, and the supply chains are into a framework  
894 agreement. This implies that a collaborative relationship would still develop. The contractual  
895 behaviour that occurs there could be better explained with relational contracting theory.  
896 According to Macneil, (1980) as parties to the contract have more and frequent conversation  
897 on the project, the relationship begins to develop.

898 *c. Inclusion of the Commercial Arm of the Business in the LPS Loop*

899 Another contractual behaviour that should be keyed into the organisation's strategy is the  
900 inclusion of the commercial arm of the business in the LPS implementation loop. Although this  
901 was only mentioned on one project, it seems to be an essential pre-condition to be considered  
902 at the OL. Currently, the commercial arms on projects are less involved in the production  
903 planning meetings in the LPS process. The involvement of this business group in the production  
904 planning session could improve the make-ready process, as it could enable the team to make  
905 real-time decisions that require commercial judgements.

906 **Project Level Path Clearing**

907 The project level (PL) factors are linked to the organisational level factors. The implication of  
908 this is that the strategic capability commitment for LPS implementation at the OL must be  
909 allocated appropriately at the project level. The two theories that explain the working of LPS  
910 at the PL are; the TFV model (Koskela, 2000) and the management as organising (MAO)  
911 (Johnston and Brennan, 1996). The “F” in the TFV model shows that in the LPS  
912 implementation the focus is in achieving smooth workflow rather than on converting the input  
913 to output which is the common practice in the traditional approach to project management. The  
914 smooth workflow is usually achieved through the make ready and lookahead planning (El-  
915 Sabek and McCabe, 2018b). Additionally, the MAO view explains why the inclusion of the  
916 subcontractors (i.e. the subunits) in the decision-making process on tasks contribute to the  
917 development of a reliable programme at the PL. For instance, Rincón et al, (2019) found that

918 LPS implementation influences the behaviour of subcontractors as an autonomous agent. While  
919 El-Sabek and McCabe, (2018b) found that relationship building and communication among  
920 the last planners support the coordination of activities.

921 The PL is sub-divided into pre-project and project implementation activities as shown in  
922 Figure 1. Similar to the OL, the project level (PL) consists of the process input factor and  
923 contextual input factor.

#### 924 *Project Level Process Input Factors*

925 This refers to the processes that need to be created and practised at the project level in the  
926 implementation of LPS. It defines the processes that need to be in place at the project level  
927 (PL) for LPS. This includes:

- 928 • Project level strategic capability commitment
- 929 • Identify and understand production planning practice on the project
- 930 • Evaluate practice with LPS principle and theory
- 931 • Adopt standard approach
- 932 • Create enabler for implementation
- 933 • Implement and gauge implementation

#### 934 *a. Align and Allocate Strategic Capability with Project Level Strategy*

935 It is essential for a strategy to also be developed at the PL, and aligned with the OL strategy.  
936 This is important as the team on the project would be coming from different organisations. For  
937 example, an organisation can tell its employees it wants them to embrace a process and educate  
938 them on why. However, projects should develop their own identity due to the vast array of  
939 companies required to deliver a project. In view of this, the project set-up; the companies  
940 involved including client, contractor, suppliers and designer should establish a joint strategy

941 that considers the unique characteristics of the project. This should be aligned with the strategic  
942 support for LPS implementation.

943 *b. Identify and Review Production Planning and Control Practice*

944 At this point, it is essential for the production planning and control practice to be understood  
945 and streamlined to meet the strategic support allocated to the PL for the LPS implementation.  
946 To achieve this, the current production planning practice should be evaluated with an enhanced  
947 production planning and control principles such as the LPS principles.

948 *c. Evaluate and Review Practice Using the LPS Principles*

949 The LPS is a production planning and control method developed for the construction industry  
950 and it is among the most used lean techniques in construction (Ballard and Tommelein, *et al*,  
951 2016; Daniel, *et al*, 2015). Thus, the production planning and control practice on the project  
952 could be evaluated and reviewed for alignment with the advocated principles/theory of the LPS  
953 (Ballard, 2000). The underlying theories of the LPS revolve around planning, execution, and  
954 control (Ballard *et al.*, 2009). The LPS is based on 12 principles (Ballard and Tommelein,  
955 2016). Evaluating the practice based on the LPS principles would enable the identification of  
956 areas that need improvement in the actual implementation.

957 *d. Adoption of Standard Approach (Specific Capability commitments required)*

958 Based on the evaluation and review, a standard LPS approach should be adopted. The absence  
959 of such typical approach could result in a varied implementation of the process across projects  
960 executed in the same organisation. This means a project could be reinventing its own wheel  
961 which could hinder the intended benefits from the system. It is worth noting that the standard  
962 approach is not rigid, thus, it could be positioned to meet the reality of the project. However,  
963 since the LPS has standard components (Ballard, 2000), the team should develop the specific  
964 capability commitments required for the implementation of the components on the project.



965 *e. Create Implementation Enablers for LPS implementation*

966 For the adopted standard approach to work, implementation enablers should be created. The  
967 implementation enablers are grouped into two: physical and human factor enablers. The  
968 physical factors entail the allocation of designated room for production planning and control.  
969 This should include creating physical space such as co-location for working and visual  
970 production planning and control centre. Such location should be readily accessible to all the  
971 required stakeholders on the project including the subcontractors. The human factor, on the  
972 other hand, is concerned with the appointment of facilitators and lean champions in driving the  
973 process on site. In the context of this study, all the research participants identified facilitation  
974 as an essential process that needs to be in place for the successful implementation of the process  
975 at the project level. It includes both external and internal facilitation. External facilitation such  
976 as the use of proven lean construction consultants could prove useful at the initial start.  
977 However, over-reliance on consultants should be avoided.

978 *f. Gauge Practice*

979 As the implementation process continues, it is important that the practice is constantly gauged  
980 using both internal and external mechanisms. To gauge the practice internally, the Planning  
981 Best Practice (PBP) guide that has been used to assess the level of implementation of the LPS  
982 in different parts of world such as Brazil, Israel Chile, and UK among others (Daniel *et al*,  
983 2017; Priven and Sacks, 2016 Alarcon *et al.*, 2011) could be used.

984 In addition, the LPS implementation maturity guide could be used. The guide was originally  
985 developed by Gregory Howell in 2005; one of the inventors of the LPS (Lean Project  
986 Consulting, 2005). Through this, the efficacy of implementation could easily be assessed  
987 internally and areas that need improvement could be identified and addressed appropriately.  
988 Gauging of the practice also requires input from the external enabling factors.

989 ***Project Level Contextual Input Factors (Social Behaviour)***

990 To successfully implement the adopted common approach, contextual input factors embedded  
991 as social behaviours are required at the project level. Social behaviours are those soft skill  
992 behaviours that need to be practised by the team on the project for the successful  
993 implementation of the LPS at the PL. These factors include:

- 994 • transparency and discipline,
- 995 • honesty, trust and truthfulness in promising,
- 996 • selection and involvement of all the required team,
- 997 • pre-planning before production planning, and
- 998 • proactive involvement of the construction manager and subcontractors

999 These are among the social behaviours that should be in place at the PL for the rapid and  
1000 successful implementation of the LPS. The need to be cautious about lack of honesty and poor  
1001 promising in the implementation of the LPS has been explained theoretically from the  
1002 Language/action perspective theory (Issato *et al.*, 2015). Practically, it entails making promises  
1003 that are realistic and achievable within the timeframe. This suggests that no stakeholder on the  
1004 project should be pressurised into making undue commitments. The five conditions for making  
1005 reliable promise should be adhered to in LPS implementation (Issato *et al.*, 2015). The action  
1006 expected here is informed by social information exchange (conversation) (Priven, and Sacks,  
1007 2016) as opposed to the technical information exchange that dominates traditional project  
1008 management (Ballard, 2000). In such social conversations, as advocated in the LPS, every  
1009 stakeholder is empowered to make promises which could be YES! or NO!.

1010 **External Enablers (External Level Path Clearing)**

1011 External enablers can help in gauging practice and can bring in new strategies and innovations  
1012 to improve current practice both at PL and OL as shown in Figure 1. The theory that shows the  
1013 need for the external level path clearing is the economic theory proposed by Hayek, (1945)

1014 where it posits that the knowledge needed to solve a problem is usually dispersed among  
1015 different people. However, sometimes this knowledge may exist outside the project  
1016 environment. This shows the importance of engaging with the external enabling factors. In  
1017 reality, it supports innovation and sustains the implementation of the LPS.

1018 These external enablers include:

- 1019 • research partnership between the industry and the academia
- 1020 • CPD training courses on LPS
- 1021 • engagement with proven lean construction consultants, and
- 1022 • Lean Construction Institute events.

1023 There is a need to deliberately engage with the identified external enabling factors presented  
1024 above. This is essential as it has been observed that the LPS is dynamic and it uses various  
1025 avenues to improve practice, for example, its use of theory to explain practice (Daniel *et al.*,  
1026 2015). Such external forum and partnership could be an avenue for communicating and  
1027 learning about improvements or findings. Research partnership with the industry and  
1028 facilitation of the process supports the implementation of the LPS. Previous studies have also  
1029 shown that research partnership with the industry and facilitation of the process by proven  
1030 facilitators could support the success of the LPS implementation in construction (Formoso *et*  
1031 *al.*, 2002).

### 1032 ***Continual Learning Action and Feedback Loop***

1033 The continual learning action is the loop that sustains the implementation of the LPS.  
1034 According to Mohd-Zainal *et al.*, (2013) there is a strong relationship between organisational  
1035 learning and sustaining of lean practice. It focuses on learning and taking action at each level.  
1036 The continual action learning advocated occurs at every point in the process as shown in Figure  
1037 1. This implies that learning does not just occur at the end of the entire process only since there

1038 is an internal feedback loop. As shown in Figure 1, there is an internal feedback loop between  
1039 the OL and PL; this is done to ensure issues that need addressing are attended to before the  
1040 process is rolled out completely. For instance, with the rollout of a set of strategies, unintended  
1041 consequences may occur and it is helpful to understand these sooner than later. This shows the  
1042 importance of creating an internal feedback loop as shown in Figure 1. In the implementation  
1043 of the LPS “bad news early could be said to be good news”.

## 1044 **Conclusion**

1045 The aim of the current study is to develop an approach to support construction stakeholders in  
1046 the implementation of the LPS. Accordingly, the study developed a non-prescriptive but all-  
1047 inclusive approach for supporting construction stakeholders (client, main contractors and  
1048 subcontractors) in the implementation of the LPS in construction project known as “Last  
1049 Planner System Path Clearing Approach” that includes organisational, project and external path  
1050 clearing levels. This expands previous approaches to the implementation of the LPS in  
1051 construction which focused more on the project level. Additionally, the developed LPS-PCA  
1052 would potentially minimise the fragmentation observed in the implementation of the LPS  
1053 because of its capacity to inform the various stakeholders involved in the implementation  
1054 process to recognise what is required of them at each point.

1055 This study contributes to knowledge and the future application of production planning and  
1056 control principles in construction engineering and management as follows: The proposed  
1057 approach provides a new insight into how to apply the LPS holistically in the management of  
1058 engineering projects. These include civil engineering and infrastructure projects and other  
1059 complex construction projects. Furthermore, the current study adds to the existing body of  
1060 knowledge in production planning and its application in management engineering by  
1061 identifying and categorising the nature of support required for a rapid and successful

1062 implementation of the LPS gleaned from the literature review and the empirical study. The  
1063 study also provides insight into the current practice and performance of the LPS in the  
1064 management of civil engineering project as evidenced in the two case study reported from the  
1065 highways and infrastructure projects.

1066 In terms of contribution to practice; the practical application of the developed LPS-PCA would  
1067 enable construction stakeholders (clients, main contractors, and subcontractor, among others)  
1068 to understand what needs to be in place for the successful implementation of the LPS in the  
1069 management of civil engineering and infrastructure projects. This includes both intending and  
1070 current users of the LPS thus, enabling them to make the right decision with regard to the  
1071 process and the behaviour required in the LPS implementation process. Furthermore, the  
1072 identification of the three “levels of support” (organisational, project, and external enabler)  
1073 provides a focal point for construction practitioners to focus on in the implementation of the  
1074 LPS in the management of civil engineering project.

1075 The LPS-PCA developed reveal that the organisational level, project level and external  
1076 activities identified should be done by every contributing organisation so as to clear the path  
1077 for smooth implementation of the LPS. This means LPS-PCA is not just for the main contractor  
1078 or client, rather it is for all the organisations involved in the project, including the  
1079 subcontractors. This further shows how complex applying the LPS is, in particular for smaller  
1080 subcontractors which participate in several projects at the same time.

1081 Although the LPS-PCA developed is limited to empirical evidence gathered mainly from the  
1082 UK, it could be adopted and serve as a lens to direct future implementation of the LPS  
1083 elsewhere in the world. Furthermore, it is worth noting that the use of LPS-PCA in construction  
1084 project would require experienced LPS facilitators embedded within the organisation which

1085 may be an additional cost to the project. An extended implementation of LPS-PCA in  
1086 construction has been reported in Ebbs *et al.*, (2018).

1087 **Data availability acknowledgement:**

1088 Data generated or analysed during the study are available from the corresponding author by  
1089 request.

1090

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